



## Developing Sustainable Business Successes

1:45	3:15	<p><b>TRACK ONE – PROCUREMENT (North 40)</b>  <b>“Strategic Partnerships/Mentor Protégé/Teaming Agreements”</b></p> <p><b>Moderator:</b> Eric Bruguier, Procurement Specialist, NADC PTAC</p> <p><b>Panel Members:</b></p> <p>Ken Hilderbrand, Lockheed Martin Aeronautics</p> <p>Robert Much, Supervisory BDS, SBA</p> <p>Barth Robinson, Radiance</p> <p>Thomas “Stoney” Anketell, Integrated Solutions</p>	<p><b>TRACK TWO – ACCESSING CAPITAL (Rancher)</b>  <b>“Financing Indian Business Enterprises”</b></p> <p><b>Moderator:</b> Phil Belangie, MIBA Executive Board (Update on MIBA Statewide Roundtable Discussions)</p> <p><b>Panel Members:</b></p> <p>Barbara Braided Hair, 1<sup>st</sup> Interstate Bank, Lame Deer</p> <p>David Glaser, President, Montana Community Development Corporation</p> <p>Lisa Wagner, Manager, Oweesta</p> <p>Andy Poole, Deputy Director, MT Department of Commerce</p>	<p><b>TRACK THREE – ECONOMIC DEVELOPMENT (South 40)</b>  <b>“Reservation Based Community Models”</b></p> <p><b>Moderator:</b> John Rogers, EDA Representative</p> <p><b>Panel Members:</b></p> <p>Ernestine Jemerson, Business Management Specialist, Standing Rock Entrepreneurial Center</p> <p>Heather Sobrepena-George, Program Manager, Indian Country Economic Development</p> <p>Henri Headdress, Transportation Planner, IRR, Ft. Peck Tribes</p> <p>Michelle Fox, Chief Executive Office, Island Mountain Development Group, Ft. Belknap</p>	<p><b>TRACK FOUR – MARKETING (Explorer)</b>  <b>“Road Map to Government Contracting”</b></p> <p><b>Moderator:</b> Mary Walks Over Ice, Supervisory Procurement Specialist, NADC PTAC</p> <p><b>Panel Member:</b></p> <p>Jeff Sneddon, WY PTAC</p>
3:15	3:30	<b>Networking Break</b>			
3:30	5:00	<p><b>TRACK ONE – PROCUREMENT</b>  <b>“How to help your business grow with Set-Asides and Certification Programs” (North 40)</b></p> <p><b>Moderator:</b> Robert Much, SBA</p> <p><b>Panel Members:</b></p> <p>Travis Parashonts, CEO, Cedar Band Enterprises</p> <p>John Klaman, Senior Area Manager, SBA</p> <p>Shannon Hahn, Supportive Services, MT DOT DBE</p>	<p><b>TRACK TWO – ACCESSING CAPITAL</b>  <b>“New Tax Market Credits” (Rancher)</b></p> <p><b>Moderator:</b> Eileen “Taffy” Lafferty, Loan Fund Manager, NADC</p> <p><b>Panel Members:</b></p> <p>David Glaser, President, Montana Community Development Corporation</p> <p>David Meyer, Senior Policy and Program Officer, New Market Tax Credits, U.S. Dept. of Treasury, CDFI</p>	<p><b>TRACK THREE – ECONOMIC DEVELOPMENT</b>  <b>“Indian Country Exporting 101 – International Trade in Indian Country” (South 40)</b></p> <p><b>Moderator:</b> Jason Smith, Program Manager, State Tribal Economic Development Commission</p> <p><b>Panel Members:</b></p> <p>-Carey Hester, Director of MT U.S. Export Center</p> <p>-Sara Warren, Export Marketing Officer, MT DOC</p> <p>-Inga Fisher, Regional Manager, Export Solutions Group, SBA</p> <p>-Representative from Burlington Northern SF</p>	<p><b>TRACK FOUR – MARKETING</b>  <b>“Marketing Tools” (Explorer)</b></p> <p><b>Moderator:</b> Gerry Cartwright, NADC PTAC Consultant</p> <p><b>Panel Members:</b></p> <p>Dr. Joe Michels, Principal, Solomon Bruce Consulting</p> <p>Rod Trahan, Streamline Enterprises</p> <p>Bill Simmons, CEO, Masterlube</p>

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8:00	5:00	<b>VENDOR TRADESHOW</b>	<i>Trapper</i>
1:45	5:00	<b>MATCHMAKING SESSIONS</b>	<i>Ballroom</i>
7:30	9:30	<b>ENTERTAINMENT FASHION SHOW BY DISA TOOTOOSIS SAMOAN DANCE TROUPE</b>	<i>Homesteader</i>

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Start	End					
<b>Friday, May 27, 2011 Billings Hotel and Convention Center</b>						
8:00	12:00	<b>General Session</b>				
8:20	8:30	<b>Prayer</b> Tribal Council Member				
8:30	9:00	<b>Welcome Address</b> Anne Jennings, Economic Development Specialist, Office of Indian Energy and Economic Development Gordon Jackson, Deputy Regional Director, Rocky Mountain Region, Bureau of Indian Affairs				
9:00	9:30	<b>Keynote Address</b> Anna Whiting Sorrell, Director, MT SHHA "Healthcare as a Business"				
9:30	10:15	<b>Keynote Address</b> Larry D. Keown, Author/Consultant/Educator "Building Successful Business Relationships with American Indian Tribes"				
10:15	10:30	<b>Networking Break</b>				
10:30	11:15	<b>General Session</b> Ruth Jaure, Program Manager, Native Initiatives, U.S. Treasury, Community Development Financial Institutions "How CDFI's can help American Indian Businesses in American Indian Communities"				
11:15	12:15	<b>General Session</b> Ken Hildebrand, Supplier Diversity Manager, Lockheed Martin Aeronautics Francella Giatrakis, Tribal Solutions, Inc. "Success through Government Contracting and the Indian Incentive Program"				
12:15	1:15	<b>Luncheon Featuring E200 Program and Participants</b> Tom White, Lender Specialist and Native American Liaison, SBA E200 Participants				
1:30	3:00	<b>ENTREPRENEURIAL SESSIONS</b>	<p><b>TRACK ONE – PROCUREMENT</b> "Contractor – Subcontractor Opportunities" (North 40) <b>Moderator:</b> Lori Haozous, NADC PTAC</p> <p><b>Panel Members:</b> Jerry Black, Chief Contracting Officer, Indian Health Service</p> <p>Jo'Etta Buckhouse, Regional Archeologist, Bureau of Indian Affairs</p> <p>Joel Clairmont, Deputy Director, Department of Agriculture</p>	<p><b>TRACK THREE – ECONOMIC DEVELOPMENT</b> "Developing Programs for Housing Needs" (South 40) <b>Moderator:</b> Leonard Smith, Program Manager, NADC PTAC</p> <p><b>Panel Members:</b> Donald Sterhan, President and CEO, Mountain Plains Equity Group, Inc.</p> <p>Deborah Chorlton, Housing Programs Director, USDA Rural Development</p> <p>Darrell LaMere, Housing Services Specialist, HomeWord</p>	<p><b>TRACK FOUR – MARKETING</b> "Bridging Cultures for Business Development and Marketing" (Explorer) <b>Moderator:</b> Ada Iron, EDA Planner, Crow Tribe</p> <p><b>Panel Members:</b> - Yolanda Old Dwarf-Good Voice, Apsalooke Nation Revolving Loan Fund - James Real Bird, Director, Crow Tribal Water and Waste Water - Sidney Fitzpatrick, Big Horn County Commissioner - Bruce MacIntyre, Billings Chamber of Commerce - John Klaman, SBA - Lisa Skriner, Director of Workforce and Resource Dev., MSU-B COT</p>	
			<b>Closing Remarks</b>			
3:00	3:30					

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## VENUE FLOOR PLAN

**Hotel Layout**

**Billings Hotel & Convention Center**  
1223 Mullowney Lane Billings, MT 59101  
406-248-7151

**Room Lists:**

**Exit A:** 301, 303, 305, 307, 309, 311, 315, 317, 319, 321, 323, 325

**Exit B:** 329, 331, 333, 335, 337, 339, 341, 343, 345, 347, 349

**Exit C:** 353, 355, 357, 359, 361, 363, 365, 367, 369, 371, 373

**Exit D:** 175, 375

**Exit E:** 181, 183, 185, 187, 189, 191, 192, 196, 198, 200, 202, 206, 208

**Exit F:** 197, 199, 201, 203, 205, 207, 209, 211, 215

**Exit G:** 433, 431, 429, 427, 425, 423, 421, 419, 417

**Exit H (From second floor only):** 456, 454, 452, 450, 448, 446, 444, 442, 440, 438, 436, 434, 432, 430, 428, 426

**Other Room Lists:** 101, 105, 107, 109, 115, 117, 119, 123, 125, 110, 116, 118, 122, 124, 128, 130, 134, 136, 138, 142, 144, 146, 150, 152, 154, 156, 158, 160, 162, 164, 166, 168, 170, 172, 174, 176, 178, 180, 182, 184, 186, 188, 190, 192, 194, 196, 198, 200, 202, 204, 206, 208, 210, 212, 214, 216, 218, 220, 222, 224, 226, 228, 230, 232, 234, 236, 238, 240, 242, 244, 246, 248, 250, 252, 254, 256, 258, 260, 262, 264, 266, 268, 270, 272, 274, 276, 278, 280, 282, 284, 286, 288, 290, 292, 294, 296, 298, 300, 302, 304, 306, 308, 310, 312, 314, 316, 318, 320, 322, 324, 326, 328, 330, 332, 334, 336, 338, 340, 342, 344, 346, 348, 350, 352, 354, 356, 358, 360, 362, 364, 366, 368, 370, 372, 374, 376, 378, 380, 382, 384, 386, 388, 390, 392, 394, 396, 398, 400, 402, 404, 406, 408, 410, 412, 414, 416, 418, 420, 422, 424, 426, 428, 430, 432, 434, 436, 438, 440, 442, 444, 446, 448, 450, 452, 454, 456

Rooms 101 to 251 are on the first floor & Rooms 301 to 456 are on the second floor.  
Soda Machines are located at Exit A, B, C, D, E, F, G - First Floor and Second Floor  
Ice Machines on first floor are located at Exit B, C & G, second floor are located at Exit E

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